



PRESS RELEASE

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Keiter Launches Transaction Advisory Group

Keiter Transaction Advisory Services Brings Together Over 30 Years of Transaction Services



August 7, 2017 – Glen Allen, Virginia – Keiter, the largest, independent CPA firm in Central Virginia, announces that it has formed a new transaction advisory group serving lower middle market companies in the Greater Richmond region. **Keiter Transaction Advisory Services** brings together the resources that Keiter has undertaken over the past 30+ years through its merger & acquisition, valuation, quality of earnings, due diligence, succession planning, and tax structuring service teams and through Keiter Stephens Advisors (KSA), a wholly-owned subsidiary focusing on the foodservice distribution industry. Recent talent additions, Jim McGrath and Matt Austin, will also lend their respective expertise to this group. This formation ensures that clients will have access to the best possible advisors who will take a holistic approach to M&A transactions.

“This is a very exciting new chapter in the history of our firm,” said L. Michael Gracik, Jr., managing partner of Keiter. “Since our founding in 1978, we have amassed a wealth of experience in the mergers and acquisition space. This new practice builds off that experience and enhances it through the recruitment of some of the best and brightest transaction professionals.”

James H. McGrath, J.D. will serve as Managing Director of **Keiter Transaction Advisory Services**. Jim joins Keiter with over 17 years of corporate finance experience advising middle market companies and private equity groups, including broad experience in mergers and acquisitions, private equity and debt placements, and bank financings. His merger and acquisition transactions span business and technology services, healthcare, energy, and specialty manufacturing. Prior to joining Keiter, Jim was with KPMG Corporate Finance, LLC, an international middle market-focused investment bank, and Ewing Bemiss & Co., a boutique investment banking firm. He also has a J.D. and was a corporate/M&A lawyer at Hogan & Lovells LLP and Hunton & Williams, both global firms, before beginning his corporate finance career.



Matthew L. Austin, joins **Keiter Stephens Advisors** as a Director with significant M&A, transaction, and analytics experience. Prior to joining KSA, Matt was with BB&T Capital Markets, Virginia Capital Partners, LLC, and NewMarket Corporation.

In addition to Jim and Matt, Carroll Hurst and Scott Zickefoose will be actively involved in service delivery for this group. Keiter has participated in over 250 M&A engagements, including the areas of valuation, due diligence, succession planning, and tax structuring. **Keiter Transaction Advisory Services** represents a strategic alignment of the strengths at Keiter.

“With the relationships and expertise of Keiter and our team, we will bring best-in-class M&A services to the lower middle market sellers and buyers,” said McGrath. “I’m very excited to be a part of Keiter Transaction Advisory Services and to help our clients achieve their strategic transaction and financing objectives.”

More information about the new **Keiter Transaction Advisory Services** team can be found at: <http://keitertransactions.com/>

About Keiter

Keiter is the largest, independent CPA firm in Richmond, Virginia serving the audit, tax, accounting and consulting needs of businesses and their owners across Virginia. The firm focus on serving emerging growth businesses and companies in the financial services, construction, real estate, manufacturing, retail & distribution industries and nonprofits. They also provide business valuations and forensic accounting services, multigenerational family wealth and corporate executive services, inbound international, and cybersecurity services. For more information on the Firm, please visit www.keitercpa.com.

About Keiter Transaction Advisory Services

Keiter Transaction Advisory Services provides transaction advisory services to lower middle market companies and their owners. The group has completed more than 200 advisory engagements and has extensive experience advising clients in evaluating strategic and financing alternatives and executing M&A strategies. In addition to their expertise and capabilities as a transaction advisory group, they are backed by the knowledge and resources of Keiter, a leading Richmond public accounting and advisory firm. Their service offerings include: M&A, succession planning, due diligence, sell-side, investment banking, data analysis, and valuation services. For more information on the group, please visit www.keitertransactions.com.

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