

FOR IMMEDIATE RELEASE

For more information, contact:
Kayla Shelburn
(317) 733-1920
kshelburn@plattgroupllc.com

INSIDE Public Accounting's Fourth Annual Ranking of the Nation's Top 200 Accounting Firms

Carmel, Ind. (Sept. 2013) – INSIDE Public Accounting (IPA) is pleased to present its fourth annual ranking of the IPA 200 public accounting firms.

“With more than 500 firms participating in the IPA annual Survey and Analysis of Firms this year, along with many CPA firm associations contributing to the search to identify the IPA 200, this prestigious group joins the IPA 100 as the definitive ranking of the nation's largest public accounting firms,” says Kelly Platt, principal of The Platt Group, the publisher of IPA.

For the most recent fiscal year, IPA 200 firms range in size from \$14 million to \$30 million, and from 60 to 200 staff. As a group, they account for over 11,000 staff across 300 offices, generate \$2 billion in revenues.

“The IPA 200 averaged 4.3% top-line growth, and 3.7% growth in the bottom line,” says Michael Platt, principal of the Platt Group, the publisher of IPA. “A full 20% of the IPA 200 derive more than 30% of their revenues from non-traditional services, providing powerful and profitable niches for these firms. The Southeastern U.S. finds itself home to the highest concentration of IPA 200 firms at 28%, followed closely by the Western states at 24% of the total,” Platt says.

“Similar to their IPA 100 peers, the IPA 200 are also engaged in acquisitions to grow in size, scope and capability, with over 25 mergers reported for the group last year, pulling over 400 staff and \$40 million more to the aggregate numbers of the group,” says Kelly Platt.

Thirteen firms debuted this year on the IPA 200. They are: Newport News, Va.-based PBMares at No. 106; Newport Beach, Calif.-based Hagen Streiff Newton & Oshiro at No. 129; ORBA Ltd. of Chicago at No. 138; Fort Mitchell, Ky.-based VonLehman & Company Inc. at No. 151; Irvine, Calif.-based White Nelson Diehl Evans at No. 158; Deerfield, Ill.-based Frost Rutenberg & Rothblatt at No. 161; Westborough, Mass.-based Alexander Aronson Finning & Co. at No. 163; Harper & Pearson Company PC of Houston at No. 180; Kerkering Barberio & Co. of Sarasota, Fla., at No. 181; Westwood, Mass.-based Gray Gray & Gray at No. 196; Smith & Gesteland of Middleton, Wis., at No. 197; Pensacola, Fla.-based Saltmarsh Cleaveland & Gund at No. 199; and Great Bend, Kan.-based Adams Brown Beran & Ball Chtd. at No. 200.

Highlights of the IPA 200:

- 4.3% – Average revenue growth (up 79.1% from last year)
- 3.7% – Average net income growth
- 13.8% – Average staff turnover (down 1.4% from last year)
- \$80,448 – Average pay per professional staff (up 3.1% from last year)
- \$415,483 – Average equity partner compensation

For the complete list of 2013 IPA 200 firms, go to:

http://www.insidepublicaccounting.com/PDF/top200_2013.pdf

About The Platt Group and INSIDE Public Accounting

INSIDE Public Accounting (IPA), founded in 1987, is published by The Platt Group. The Platt Group publishes both the award-winning INSIDE Public Accounting newsletter and the award-winning National Benchmarking Report. The Platt Group also advises, consults and helps firms move to a more successful level. With more than 26 years of independent reporting and more than 23 years of surveying and benchmarking experience, The Platt Group works with managing partners, CFOs and thought leaders across the nation to provide practical ideas, benchmarking data and information to take firms to the next level of improvement.

For copies of the 2013 **IPA 200 Firms** September issue of IPA, reprints and customized reprints, and pricing information, please contact Kayla Shelburn at (317) 733-1920; info@plattgroupllc.com.

Benchmarking Information: <http://insidepublicaccounting.com/pages/benchmarking-survey.php>

Subscription Information: http://insidepublicaccounting.com/PDF/New_Subscriber_Form.pdf



The Platt Group, publishers of INSIDE Public Accounting

4000 W. 106th Street, Ste. 125-197, Carmel IN 46032

Phone: (317) 733-1920; Fax: (317) 663-1030; www.insidepublicaccounting.com